

## F.W. Webb's Energy Cost Reduction Programs

- **"BOTTOM LINE" STEAM PROGRAM**

F.W. Webb trains personnel to understand proper steam utilization by pointing out areas of wasted energy due to misapplications, malfunctioning of steam traps and poor piping design. F.W. Webb guarantees significant energy savings and cost reduction!

- **HVAC RETROFIT PROGRAM**

F.W. Webb evaluates indoor air quality, system operating costs, system adaptability and system performance for building owners.

- **WATER CONSERVATION PRODUCTS**

F.W. Webb carries a wide range of quality water conserving products which meet the specifications of the American with Disabilities Act and municipal code changes.

Should you require additional information about the "bottom line" cost Reduction Programs, or would like to arrange for the implementation of any one of the Cost Reduction Programs, please contact Ernie Coutermarsh at 800.221.9322.



 *Every Customer Counts*

[www.fwwebb.com](http://www.fwwebb.com)



go green.

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# improve your "bottom line"



F.W. WEBB COMPANY



# Are your energy dollars cutting into your “bottom line”?

## F.W. Webb’s Energy Cost Reduction Programs assist you in reducing your cost of operation.

F.W. Webb Company and its Sevco and HVAC divisions offer training programs, educational seminars, surveys, and audits to pinpoint specific areas within your facility to reduce waste and inefficiencies in steam, energy and water. You can participate in all three programs or each program separately.



### “Bottom Line” Steam Program

This program is specifically tailored to train personnel in hospitals, colleges, property management companies, and industrial plants that generate and use steam.

The specific goal is to educate personnel to understand proper steam utilization. The results of the program will be less wasted energy and the savings of dollars spent to provide fuel for it.

In this program, we integrate basic steam principles with trap testing techniques and sample reporting to further enhance the steam system and conservation of energy.

**EDUCATION:** The 2-3 hour in-plant seminar is designed to give your staff a better understanding of the properties of steam. We also cover the basic of steam traps and trap testing techniques.

**TRAINING:** Working with your “selected” personnel, we perform a sample steam trap and system survey. At the same time the “selected” personnel receive “on the job” training in the use of ultrasonic and temperature testing techniques.

**REPORTING:** This sample report gives you insight into your system problems. We graphically show the condition of traps, steam losses, and most importantly the potential dollar savings by implementing corrective actions.

Should you require additional information regarding the Bottom Line Steam Program, please contact Daryl Schoelkopf at Webb’s Kentrol/Sevco division at 800.452.1928.



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### HVAC Retrofit Program – HRP

As building owners become more concerned with indoor air quality, system operating costs, system adaptability and higher levels of system performance, we have recognized the necessity for increased capabilities and diversity at the supplier level. F.W. Webb has responded with the HVAC Retrofit Program (HRP).

The HRP involves a site survey to assess the efficiency of current HVAC systems, including:

- Heating and coiling systems
- Airside distribution systems
- Hydronic Distribution systems
- Environmental control systems

From our evaluation, F.W. Webb will develop a compilation of recommended measures with an estimate of potential energy savings for each. In review of our evaluation, we will jointly establish an implementation strategy focusing on the most cost effective measures. If a more definitive return on investment analysis is required, we can then contract for a formal energy audit.

Let F.W. Webb put their resources to work to improve the performance of your building’s HVAC systems.

Should you require additional information regarding the HVAC Retrofit Program, please contact John Thomas at Webb’s HVAC division at 781.272.6600.




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### Water Conservation Products

Federal, State and Municipal governments are aggressively establishing standards for water conservation and water use efficiency in residential, commercial, institutional and industrial markets. F.W. Webb can help consumers identify water efficient products and programs in these areas that will preserve water resources, reduce consumption costs and minimize environmental impact.

- High efficiency toilets and urinals
- Dual flush toilets
- Water free urinals
- Hands free faucets and flush valves
- Metering faucets
- Low flow shower heads
- Water metering
- On demand water heaters
- “WaterSense” products 



Should you require additional information regarding Water Conservation Products, please contact Dean Plouffe at 781.272.6600.



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