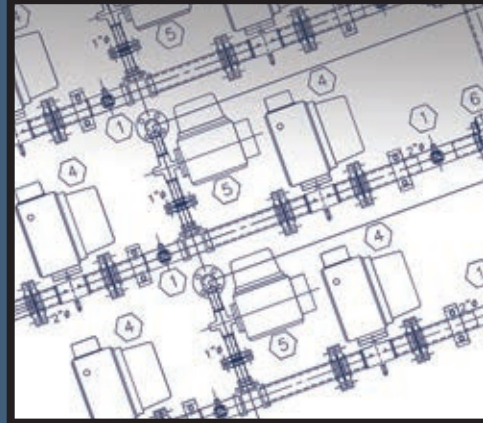




®

# Commercial Sales

Professional estimates, design-build,  
plan and specification services



F.W. WEBB COMPANY

# Experience the F.W. Webb Difference

As a leading Northeast supplier of plumbing, heating, HVAC/R and PVF, F.W. Webb has an extensive inventory of top brands in the industry and Commercial Quoting teams readily available to assist with your mechanical and plumbing projects of all sizes.

Consisting of experienced estimators, engineering and technical associates and commercial professionals, we can help you lower costs and secure jobs. In addition to providing timely and competitive quotes, our Commercial Quoting teams offer engineered solutions and training wherever and whenever you need it.

## Engineering Services

- Resource for industry trends and updates
- Facilitating new product education
- Equipment selection
- Networking events, introductions and collaboration
- Producing full specifications, data and spec sheets
- Site visits and consulting

## Dedicated Education and Training

- Customized technical trainings
- Local and mobile application training
- Facilitating manufacturing tours
- Certification classes available
- New product and industry trend updates



### F.W. Webb provides services to the following markets:

- Hospitality
- Schools / Universities
- Office Buildings
- Apartments / Condos
- Data Centers / Computer Rooms
- Medical Facilities
- Public Works Facilities
- Assisted Living Centers
- Retail
- Casino / Gaming
- Correctional Facilities

# Request a Quote Today



## Commercial HVAC

- VRV Systems
- Single and multi-zone ductless
- Air/water cooled package and split chiller systems
- Split system and packaged rooftop air conditioning and heat pump systems
- Makeup air systems, dedicated outdoor air systems (DOAS) and a wide range of exhaust fan options
- ERV & HRV systems
- Water source heat pump and cooling tower offerings
- Terminal (VAV) units, fan coils and blower coils in multiple configurations
- Humidifier and dehumidifier systems
- Commercial HVAC control systems



## Commercial Plumbing

- Commercial fixtures
- Drainage
- Sewage and dewatering pumps
- Safety equipment
- Builder packages
- Mock-up samples
- Commercial water heaters
- Pressure booster systems



## Commercial Hydronics

- Commercial boilers (water, steam and cast iron)
- High-efficiency condensing boilers
- Pumps and hydronic accessories
- Radiant heat design
- Hydronic terminal units
- Steam condensate return systems
- Unit heaters
- Fin tube baseboard



# Support Throughout the Project Cycle

At F.W. Webb we are here to assist your project every step of the way. Our Commercial Quoting teams collaborate with local F.W. Webb Sales Representatives from the initial job quote to project completion.



## Estimating

- Transparent job work pipeline
- Published job schedule (public work)
- Confidential practices for private work
- Customized quotes based on contractor preference
- Network of industry contacts in manufacturing and engineering
- Lead generation
- Design-build expertise



## Logistics

- Professional submittal packages
- Unique contact for each job – i.e. running jobs, customizing releases and handling change orders
- Product staging in 70,000 sq. ft. warehouse
- Boom trucks and piggy back trucks available
- Proprietary barcoding and labeling for accurate picking and delivery



## Support

- Comprehensive Operating Manuals (O&Ms) based on client and contractor requirements
- Field technical support and troubleshooting
- Regional coordination with local F.W. Webb facilities
- In-house start-up team (HVAC only)
- In-house education and application trainers

# Additional Offerings

Covering 15 areas of expertise, you won't have to find multiple sources for products and support with F.W. Webb.

## Refrigeration

From commercial walk-ins, reach-ins and ice machines to refrigeration system design, we offer the most technologically advanced products and service.

## PVF

We have PVF available in carbon, copper, stainless steel, fiberglass, thermoplastic, aluminum, special alloy and other materials. They are in stock and ready for pickup or delivery to your jobsite.

## Thermoplastic Piping

Our Specialists work with you to select and provide the best plastic PVF system for your commercial and industrial needs across a host of applications.

## Process Controls

We are a stocking manufacturer's representative and authorized assembler for process control instrumentation, automated and control valves, gauges and indicators and overpressure protection devices.

## Duct Works

F.W. Webb offers high-quality and customized fabrication services for commercial and industrial ductwork projects.

## Water Works

We provide utility piping products and accessories for water distribution, sewer lines, drainage systems, pumping stations and treatment plants.

## Environmental Services

The Alliance Environmental Group, an F.W. Webb Company, offers environmental testing, remediation and consultative services. Our experienced scientists and engineers select the most effective and economical approach for your site.



Best-in-class refrigeration products, parts and supplies



Extensive inventory of PVF



Exclusive distributor of Armstrong steam products in most of Northeast



Sophisticated production machinery for ductwork

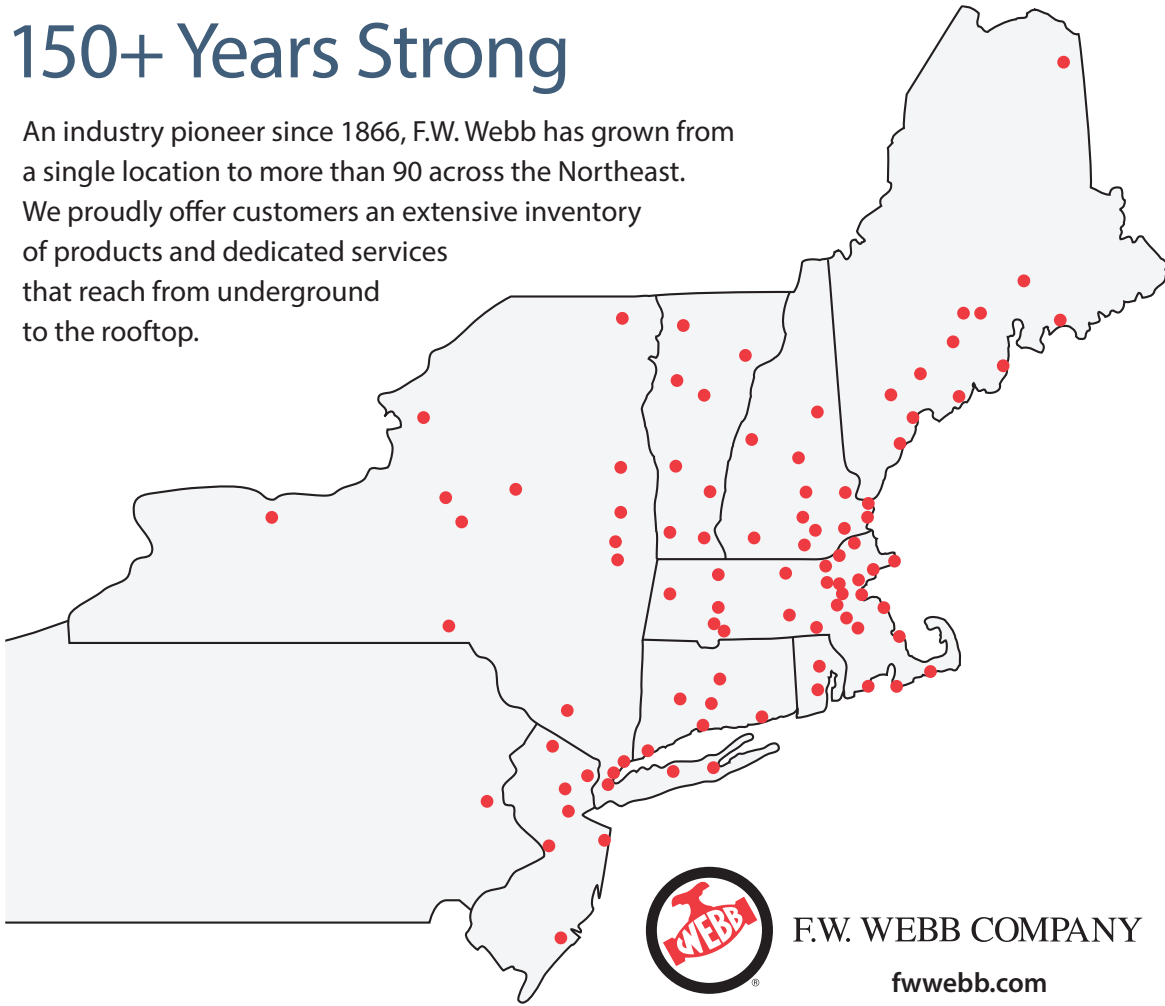


Fabrication services at UL-classified Water Works facility

# 150+ Years Strong

An industry pioneer since 1866, F.W. Webb has grown from a single location to more than 90 across the Northeast.

We proudly offer customers an extensive inventory of products and dedicated services that reach from underground to the rooftop.



F.W. WEBB COMPANY

[fwwebb.com](http://fwwebb.com)

## Commercial Sales Offices

To request a bid or for more information, contact one of the locations below:

### **Hartford, CT**

*PVF/Plumbing/Hydronics/HVAC*  
860-522-9322  
[mech25@fwwebb.com](mailto:mech25@fwwebb.com)

### **South Portland, ME**

*PVF/Plumbing/Hydronics/HVAC*  
207-772-8364  
[br9com@fwwebb.com](mailto:br9com@fwwebb.com)

### **Augusta, ME**

*HVAC*  
207-623-2521  
[hvacME@fwwebb.com](mailto:hvacME@fwwebb.com)

### **Methuen, MA\***

*PVF/Plumbing/Hydronics/HVAC*  
781-325-7041  
[com83@fwwebb.com](mailto:com83@fwwebb.com)  
[comm78@fwwebb.com](mailto:comm78@fwwebb.com)

### **Springfield, MA\***

*PVF/Plumbing/Hydronics/HVAC*  
413-781-1700  
[comm44@fwwebb.com](mailto:comm44@fwwebb.com)

### **Woburn, MA**

*HVAC*  
781-305-2476  
[comm78@fwwebb.com](mailto:comm78@fwwebb.com)

### **Elmwood Park, NJ**

*PVF*  
201-796-2600  
[is66@fwwebb.com](mailto:is66@fwwebb.com)

### **Piscataway, NJ\***

*PVF/Plumbing/Hydronics/HVAC*  
732-545-1018  
[quotes105@fwwebb.com](mailto:quotes105@fwwebb.com)

### **Albany, NY**

*PVF/Plumbing/Hydronics/HVAC*  
518-472-9322  
[comm35@fwwebb.com](mailto:comm35@fwwebb.com)

### **Ballston Spa, NY**

*PVF/Plumbing/Hydronics/HVAC/  
Water Works*  
518-490-7500  
[commNY@fwwebb.com](mailto:commNY@fwwebb.com)

### **Syracuse, NY\***

*PVF/Plumbing/Hydronics*  
315-476-9322  
[comm49@fwwebb.com](mailto:comm49@fwwebb.com)

### **Cranston, RI**

*PVF*  
401-463-3741  
[sales61@fwwebb.com](mailto:sales61@fwwebb.com)

### **Warwick, RI**

*Plumbing/Hydronics/HVAC*  
401-463-8339  
[com56@fwwebb.com](mailto:com56@fwwebb.com)

### **Williston, VT**

*PVF/Plumbing/Hydronics/HVAC*  
802-879-5155  
[mech13@fwwebb.com](mailto:mech13@fwwebb.com)

\*Piping Hub stocking readily available PVF up to 12"