

# Beyond Clean

On-time, on-target sanitary solutions



F.W. WEBB COMPANY





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# Meeting The Challenges Of **Today's Sanitary Marketplace**

Sanitary processing presents a unique set of concerns. Sterility without compromise is critical. You need to maximize process efficiency while minimizing energy consumption and downtime. And your operation also needs to maintain compliance with the latest industry standards.

The Food, Dairy, Beverage, Personal Care and Nutraceutical industries are in a state of constant change as manufacturers introduce newer, faster, more efficient equipment to help bring your product to market. Whether it is an enhanced method of cleaning a vessel, more efficient heat transfer products, or energy-saving pumps, you need a supplier that can help you stay current with the latest technology.





## Support for Your Entire Operation

Your partner should be able to provide assistance beyond your sterile processing requirements. The utilities and infrastructure that support your manufacturing processes must also be maintained and supported in the most efficient way possible.

You may need to service or replace an HVAC or refrigeration system in a cold area. Or perhaps it's a steam line for vessel heating, or a washdown station for cleaning up after a run. Customers who fulfill all of their needs through a single supplier often enjoy a substantial savings in both time and cost.

### Real-world Solutions

Your sanitary processing business needs a partner that fully understands your requirements and can bring you **real-world, practical solutions**.

Throughout the Northeast, F.W. Webb Company is the most trusted name in providing on-time, on-target solutions that help customers build, maintain, repair, and operate their facilities. With a unique combination of technical expertise, market knowledge, inventory, delivery capability, and logistics experience, we can help you solve problems both large and small.



# The Right Product at the Right Time.

F.W. Webb offers you unparalleled product availability and delivery capabilities. Our 408,000 square foot Central Distribution Warehouse and 70+ locations throughout New England and New York give you access to the widest possible array of products from leading suppliers. We can also stock specific components to meet your individual needs.

We provide fast delivery, including emergency service, via our responsive customer service organization, our dedicated trucking fleet, and our exclusive tractor-trailer network.

## Sanitary Processing Equipment



### PUMPS

Moving fluid in the sanitary processing world is difficult and unpredictable. Understanding product rheology and viscosity is critical for proper equipment selection. Regardless of the type of product being pumped or the suction and discharge conditions encountered, F.W. Webb has a pump that will fit the bill.

Our Pump Division works hand-in-hand with our Sanitary Team to ensure that we fully understand the nuances of your application, that we make the right selection, and that our assembly technicians can build a pump, base, and drive combination that fits your needs. In addition, our field service technicians are available to install, service, and troubleshoot pumps as the situation requires. We represent more than 20 different manufacturers of centrifugal and positive displacement pumps. Our manufacturers offer technologies that are flexible enough to handle fluids ranging from thin to highly viscous, including those that are extremely delicate and shear-sensitive.



### TANK EQUIPMENT

F.W. Webb represents tank manufacturers that fabricate both atmospheric tanks and ASME code stamped tanks. We can meet your needs for tanks that are jacketed or insulated, and those that require agitation or tight temperature control. We can also supply a fully turn-key solution that includes instrumentation and controls.

Also, cleaning tanks after use is difficult work that can consume substantial time and cleaning chemicals. F.W. Webb will help you find ways to minimize cleaning time while maximizing sterility. We represent solutions ranging from static spray balls to rotary jet cleaning machines and our sizing software always ensures that our solution matches your tank.

## BREADTH OF PRODUCT

No other company in the Northeast can beat F.W. Webb as your single source for HVAC, building controls, heating, cooling, sanitary and non-sanitary process, waste treatment, pumps, valves, overpressure protection devices, instrumentation, and process controls. In addition, our sales representatives are trained in the operation of all the products we sell to ensure their safe, efficient application in your facility.

## SUPPORT

F.W. Webb offers industry-leading support before, during, and after your purchase. We have built our reputation on solving problems and providing solutions whenever our customers need us, day or night. We work hard to help you save your most valuable resource: time.

## TRAINING

F. W. Webb offers industry-specific seminars that help our customers refresh and improve their skills. We provide a range of classes on a regular basis, from industry overviews suitable for new additions to your team, to advanced sessions in the newest technologies for the seasoned veteran.



### HEAT EXCHANGERS

The heating and cooling of processes and products is core to the sanitary food and beverage industry. Having access to suppliers that fully understand and can properly apply the latest in heat transfer technology can give you the competitive advantage. The F.W. Webb team is equipped to understand your product and process. We work with industry-leading suppliers to apply off-the-shelf solutions when applicable, but also to develop specific answers to your most difficult requirements.



### VALVES

Sanitary valves play a vital role in any processing facility. Being able to start, stop, redirect, and throttle flow in a valve that is cleanable, drainable, and without hold-up volume is key.

Another important requirement is maintaining absolute separation between flowstreams when trying to maximize manufacturing flexibility and speed while maintaining product integrity. In many cases the valves must be capable of communicating their position to the plant control system via networked systems. Our manufacturers keep us on the cutting edge of these continually evolving technologies.



### TUBING AND FITTINGS

F.W. Webb maintains a huge inventory of sanitary tubing, fittings, and gaskets, and the clamps to connect them. In addition, we stock hangers, insulation, and "smart" specialty gasket/clamp combinations that allow process measurement where a simple connection existed before. We also offer torque-controlled clamps, orifice plates, screen gaskets, and other specialty items to enhance your processing efficiency.





# Webb Kentrol/Sevco

- Instrumentation
- Control and Actuated Valves
- Automated Valves
- Overpressure Protection
- Level Measurement
- Flow Measurement
- Pressure Measurement
- Temperature Measurement
- Optical Systems
- Analysis Instrumentation and Sampling Devices

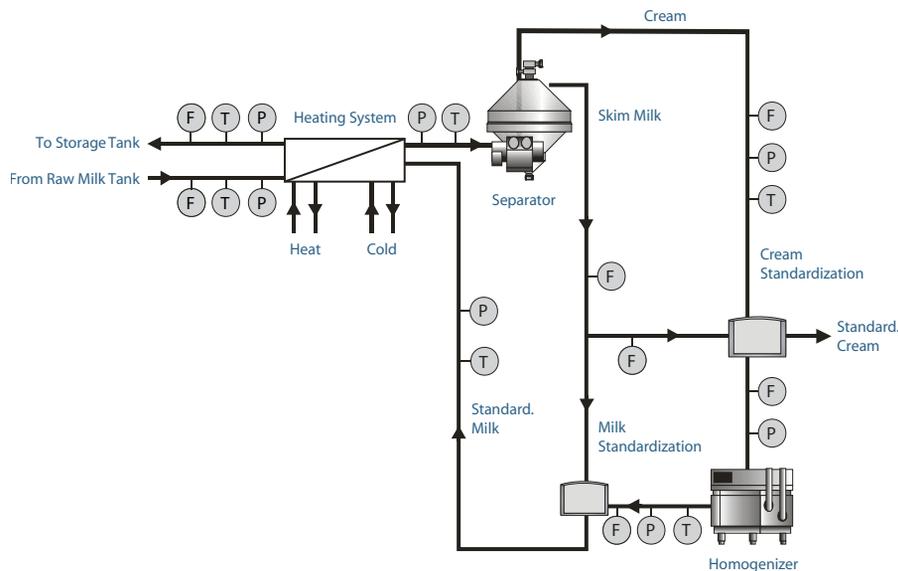
## Leaders in Process Measurement and Instrumentation Solutions



Process measurement is essential to every sanitary business. With an outstanding track record in both product selection and expertise, our Webb Kentrol/Sevco division offers you expert assistance with the measurement, control, and protection of key process conditions and equipment. We can also help you operate at maximum efficiency in terms of quality, production rate, profitability, and compliance.

Whether you're measuring flow with a mass-flow or magnetic-flow meter, or checking tank levels with ultrasonic, radar, or load-cell technology, you can be sure that our team understands the technology and its functionality in your process.

We provide instrumentation solutions for both sanitary and non-sanitary areas of your facility, as well as energy audits that can help improve the efficiencies in your operation. In addition to supplying you with all the products you need, Kentrol's field service and calibration team can come directly to your facility to ensure that existing equipment is performing optimally.





# Knowledge is Part of the Equation.

F.W. Webb continually invests in people, technology, and training to make certain that the professionals who work with you stay ahead of the curve on the products and services that are essential to your business. As leaders in logistics support, F.W. Webb has formalized the process of helping you optimize the purchase and maintenance of your inventory. Vendor Managed Inventory (VMI), Electronic Data Interchange (EDI), scanning technologies, and many other efficiencies are available to our customers.

F.W. Webb's highly trained service representatives can perform ongoing Critical Spares Analyses to continually help you improve your procurement scheduling. In addition, F.W. Webb can help you find ways to reduce energy consumption throughout your plant.

## A Winning Solution

Industry experience, process expertise, and product availability are critical aspects of the supply chain. Combining these advantages with logistical support, service, and cost-reduction strategies provides you with a winning solution.

From the most specialized process application to the utilities that support that process, F.W. Webb can help you succeed.



# Selection. Expertise. Solutions. We've Got It.

F.W. Webb Company is the Northeast's largest distributor of critical products that help people build, maintain, repair, and operate homes and facilities. Since 1866, professionals in the residential, commercial, industrial and institutional fields have depended on us. Through our 70+ locations, extensive inventory, innovative technology, and dedicated trucking fleet, we provide everything our customers need, from a single product for the home to complex engineered systems for large facilities.

We offer the greatest selection of products from the leading manufacturers you trust, supported by a network of local specialists with expertise across every discipline we serve. These highly trained professionals will help you solve problems, make informed choices, and save time. F.W. Webb Company provides the solutions you need to succeed today and grow tomorrow.

- Sanitary Piping Systems
- Pumps and Pump Repair
- Hose and Fittings
- Valve Automation and Process Instrumentation
- Industrial Pipe, Valves and Fittings
- Engineered Plastic Piping Systems
- Plumbing
- Heating
- Air Conditioning
- Refrigeration
- LP Gas and Natural Gas Products
- Residential Water Systems
- Fire Protection Sprinkler Systems
- Steam Utilization Services
- Frank Webb's Bath Centers

For more information, please contact your local F.W. Webb branch or call 866-900-9322.



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